



VIC P Y N N

TRANSFORMATIONAL CONSULTING FOR BUSINESSES AND LEADERS

Transformational approaches, operational excellence and bottom-line results—these are all required for any business to be great. And all great businesses really come down to one thing: the people behind them. In my approach to transformation, whether for companies or individuals, I uniquely bring it all together.

For more than two decades, I was inspired. C-level growth leader delivering results for Fortune 100 companies in business performance, operational excellence, people development and leadership. And now in my consulting

practice, I bring real-life business experiences, deep contacts, the ability to connect people and a proven track record across diverse areas including Operations, Finance, Sales, Client Management and Human Resources. It's all this and more that I put to work with passion and purpose for my clients.

Below are just some of the ways I can help you achieve objectives and get results for you, your customers, teams and partners.



BUSINESS TRANSFORMATION

Global business development strategies

- Sales and relationship management
- Market penetration/market share growth

Re-engineering and operational effectiveness

- Customer experience audits
- Cost effectiveness and re-engineering studies
- Global outsourcing strategies

Merger and integration strategies

- Deal facilitation and negotiation
- Change management planning and implementation



TALENT & TEAM OPTIMIZATION

Organization design and effectiveness

- Span of control and workflow studies
- Organizational culture assessment
- Employee engagement strategies

Maximizing team effectiveness

- Communication and collaboration techniques
- Strengths-based programs for individual and team benefits and increased results



LEADERSHIP DEVELOPMENT

Executive coaching

- One-on-one for: career, business, intervention or time management
- Executive career transitioning

Leadership development and strategy

- Alignment of leadership development programs and competencies with company objective

Talent management strategy

- Strategies to attract and keep the right talent
- Employee development and retention strategies
- Certified Gallup Strengthsfinder coaching, and workshops

“Lead with people and business success will follow”

VicPynn.com

Business Consulting | People Development | Leadership Coaching | Speaking Engagements

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